NASSAU COUNTY PIGGYBACK AGREEMENT

THIS NASSAU COUNTY PIGGYBACK AGREEMENT (hereinafter "Agreement") is by and between the NASSAU COUNTY BOARD OF COUNTY COMMISSIONERS, hereinafter called "County" and BOZARD FORD CO, hereinafter called "Vendor".

WHEREAS, the County requires the following goods and services: one (1) 2025 Ford F600 Regular Cab F6L 4x4; and

WHEREAS, the Vendor was previously awarded through the Hillsborough County Sheriff's Office – Host Sheriff Procurement HCS-AVP1.0 Assorted Vehicle Procurement Program a Contract with the Florida Sheriff's Association (hereinafter "Lead Contracting Agency"), pursuant to a formal competitive procurement process for the same goods and services (hereinafter "Original Contract"), a copy of which is attached hereto and incorporated herein as "Exhibit A"; and

WHEREAS, Section 1-141(d)(3) of the Nassau County Code of Ordinances, Purchasing Policy, allows for piggybacking for the same goods or services; and

WHEREAS, the County desires to access the Original Contract with the Vendor for the acquisition of said goods and services in accordance with the terms of "Exhibit A" and Exhibit "B".

NOW, THEREFORE, in consideration of the mutual covenants and agreements herein contained, the parties hereto agree as follows:

SECTION 1. Recitals.

1.1 The above recitals are true and correct and are incorporated herein, in their entirety, by this reference.

SECTION 2. Exhibits.

2.1 The Exhibits listed below are the exhibits incorporated into and made part of this Agreement:

Exhibit A ORIGINAL CONTRACT WITH LEAD CONTRACTING AGENCY

Exhibit B VENDOR'S QUOTE/PROPOSAL

Exhibit C INSURANCE DOCUMENTS

SECTION 3. Prices, Parties and Additional Terms and Conditions.

- 3.1 The Vendor shall be compensated in an amount not to exceed One Hundred and Fifteen Thousand and Eight Hundred and Thirty-Nine Dollars and 00/100 (\$115,839.00) in accordance with Vendor's Quote/Proposal attached hereto and incorporated herein as Exhibit "B." The Vendor's Quote/Proposal shall reflect the pricing under the same terms and conditions as contained in Exhibit "A" or lower if needed but, cannot exceed the pricing listed in Exhibit "A".
- 3.2 All references to the Lead Contracting Agency in Exhibit "A" shall for the purpose of this Agreement be replaced with the words of "Nassau County" or "County".
- 3.3 Any additional terms or conditions not set forth in this Agreement or any attachments whether submitted purposely or inadvertently, shall have no force or effect. In the event of any conflict between the terms of this Agreement and the terms of the Original Contract or any attachments, the terms of this Agreement shall prevail.

SECTION 4. Term of Agreement.

4.1 Notwithstanding any other provision of the Original Contract to the contrary, the term of this Agreement shall begin upon the date fully executed and end on September 30, 2025.

SECTION 5. Termination for Default.

- **5.1** If the Vendor fails to perform any of its obligations under this Agreement, and if such default remains uncured for a period of more than fifteen (15) days after notice thereof was given in writing by the County to the Vendor, then the County may, without prejudice to any right or remedy the County may have, terminate this Agreement.
- **5.2** Upon termination of this Agreement, the Vendor shall immediately (1) stop work on the date specified; (2) terminate and settle all orders and subcontracts relating to the performance of the terminated work; (3) transfer all work in process, completed work, and other materials related to the terminated work to the County; and (4) render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

SECTION 6. Termination for Convenience.

6.1 The County reserves the right to terminate this Agreement in whole or part by giving the Vendor written notice at least thirty (30) days prior to the effective date of the termination. Upon receipt of written notice of termination from the County, the Vendor shall only provide those services and/or materials specifically approved or directed by the County. All other rights and duties of the parties under the Agreement shall continue during such notice period, and the

County shall continue to be responsible to the Vendor for the payment of any obligations to the extent such responsibility has not been excused by breach or default of the Vendor. The Vendor shall promptly contact the County to make arrangements to render to the County all property belonging to the County, including but not limited to, equipment, books, and records.

SECTION 7. Public Records.

7.1 The County is a public agency subject to Chapter 119, Florida Statutes. IF THE VENDOR HAS QUESTIONS REGARDING THE APPLICATION OF CHAPTER 119, FLORIDA STATUTES, TO THE VENDOR'S DUTY TO PROVIDE PUBLIC RECORDS RELATING TO THIS AGREEMENT, CONTACT THE CUSTODIAN OF PUBLIC RECORDS AT (904) 530-6090, RECORDS & NASSAUCOUNTYFL.COM, 96135 NASSAU PLACE, SUITE 6, YULEE, FLORIDA 32097. Under this Agreement, to the extent that the Vendor is providing services to the County, and pursuant to Section 119.0701, Florida Statutes, the Vendor shall:

- Keep and maintain public records required by the public agency to perform the service.
- b. Upon request from the public agency's custodian of public records, provide the public agency with a copy of the requested records or allow the records to be inspected or copied within a reasonable time at a cost that does not exceed the cost provided in this chapter or as otherwise provided by law.
- c. Ensure that public records that are exempt or confidential and exempt from public records disclosure requirements are not disclosed except as authorized by law for the duration of the agreement term and following completion of the Agreement if the Vendor does not transfer the records to the public agency.
- d. Upon completion of the Agreement, transfer, at no cost, to the public agency all public records in possession of the Vendor or keep and maintain public records required by the public agency to perform the service. If the Vendor transfers all public records to the public agency upon completion of the Agreement, the Vendor shall destroy any duplicate public records that are exempt or confidential and exempt from public records disclosure requirements. If the Vendor keeps and

- maintains public records upon completion of the Agreement, the Vendor shall meet all applicable requirements for retaining public records. All records stored electronically must be provided to the public agency, upon request from the public agency's custodian of public records, in a format that is compatible with the information technology systems of the County.
- e. A request to inspect or copy public records relating to a Nassau County Agreement must be made directly to the Nassau County Custodian of Public Records. If Nassau County does not possess the requested records due to the Vendor maintaining the public records, then Nassau County shall immediately notify the Vendor of the request for records. The Vendor must provide the records to Nassau County or allow the records to be inspected or copied within a reasonable time. If the Vendor does not comply with Nassau County's request for records, Nassau County shall be entitled to enforce the Agreement provisions herein for failure to comply with the terms of the Agreement. Any Vendor which fails to provide public records to Nassau County within a reasonable time may also be subject to penalties as provided under Section 119.10, Florida Statutes, including punishment by fine or may be guilty of committing a misdemeanor of the first degree for any willful and knowing violation.
- f. If a civil action is filed against the Vendor to compel production of public records relating to the Agreement, the Court shall assess and award against the Vendor the reasonable costs of enforcement, including reasonable attorney fees if:
 - (a) The Court determines that the Vendor unlawfully refused to comply with the public records request within a reasonable time; and
 - (b) At least eight (8) business days before filing the action, the plaintiff provided written notice of the public records request, including a statement that the Vendor has not complied with the request, to the County and to the Vendor.
- g. A notice complies with this Section, if it is sent to the County's custodian of public records and to the Vendor at the Vendor's address listed on its Agreement with the County or to the Vendor's registered agent. Such notices shall be sent pursuant to Section 11.1 hereinbelow.
- h. If the Vendor complies with a public records request within eight (8) business

- days after the notice is sent, the Vendor is not liable for the reasonable costs of enforcement.
- i. In reference to any public records requested under this Agreement, the Vendor shall identify and mark specifically any information which the Vendor considers confidential and/or proprietary, inclusive of trade secrets as defined in Section 812.081, Florida Statutes, and which the Vendor believes to be exempt from disclosure, citing specifically the applicable exempting law and including a brief written explanation as to why the cited Statute is applicable to the information claimed as confidential and/or proprietary information. All materials shall be segregated and clearly identified as "EXEMPT FROM PUBLIC DISCLOSURE."
- j. In conjunction with the confidential and/or proprietary information designation, the Vendor acknowledges and agrees that after notice from County, the Vendor shall respond to a notice from the County immediately, but no later than 10 calendar days from the date of notification or the Vendor shall be deemed to have waived and consented to the release of the confidential and/or proprietary designated materials.
- k. The Vendor further agrees that by designation of the confidential/proprietary material, the Vendor shall defend the County (and its employees, agents and elected and appointed officials) against all claims and actions (whether or not a lawsuit is commenced) related to the Vendor's designation of the material as exempt from public disclosure and to hold harmless the County (and its employees, agents and elected and appointed officials) from any award to a plaintiff for damages, costs and attorneys' fees, incurred by the County by reason of any claim or action related to the Vendor's designation of material as exempt from public disclosure.

SECTION 8. E-Verify.

8.1 The Vendor shall comply with Section 448.095, Florida Statutes, and use the United States Department of Homeland Security's E-Verify system ("E-Verify") to verify the employment eligibility of all persons hired by the Vendor during the term of this Agreement to work in Florida. Additionally, if the Vendor uses subcontractors to perform any portion of the work (under this Agreement), the Vendor shall include a requirement in the subcontractor's

contract that the subcontractor use E-Verify to verify the employment eligibility of all persons hired by subcontractor to perform any such portion of the work. Answers to questions regarding E-Verify as well as instructions on enrollment may be found at the E-Verify website: www.uscis.gov/e-verify.

8.2 The Vendor shall maintain records of its participation and compliance with the provisions of the E-Verify program, including participation by its subcontractors as provided above, and to make such records available to the County or other authorized entity consistent with the terms of the Vendor's enrollment in the program. This includes maintaining a copy of proof of the Vendor's and subcontractors' enrollment in the E-Verify program. If the Vendor enters into a contract with a subcontractor, the subcontractor shall provide the Vendor with an affidavit stating that the subcontractor does not employ, contract with, or subcontract with an unauthorized alien. The Vendor shall maintain a copy of such affidavit for the duration of the Agreement.

8.3 Compliance with the terms of the E-Verify program provision is made an express condition of this Agreement and the County may treat a failure to comply as a material breach of the Agreement. If the County terminates the Agreement pursuant to Section 448.095(2)(c), Florida Statutes, the Vendor may not be awarded a public contract for at least one (1) year after the date on which the Agreement was terminated and the Vendor is liable for any additional costs incurred by the County as a result of the termination of this Agreement.

SECTION 9. Prompt Payment Act.

9.1 All payments shall be made in accordance with the Local Government Prompt Payment Act, Chapter 218, Florida Statutes.

SECTION 10. Notices.

10.1 All notices to the County under this Agreement shall be deemed served if sent in a manner requiring signed receipt of delivery, such as Federal Express, or if mailed, Registered or Certified Mail, return receipt requested as follows:

Nassau County
Director of Public Works Department
45195 Musselwhite Road
Callahan, Florida 32011
904-530-6100

dpodiak@nassaucountyfl.com

SECTION 11. Fiscal Funding.

11.1 This Agreement is subject to the availability of the County funding for each item and obligation and may be terminated without liability, penalty or further obligation other than payment of fees then due and owing.

SECTION 12. Indemnification.

12.1 The Vendor shall indemnify and hold harmless the County and its agents and employees from all claims, liabilities, damages, losses, expenses and costs, including attorney's fees, arising out of or associated with or caused by the negligence, recklessness, or intentionally wrongful conduct of the Vendor or any persons employed or utilized by the Vendor, in the performance of this Agreement. The Vendor shall, at its own expense, defend any and all such actions, suits, or proceedings which may be brought against the County in connection with the Vendor's performance under this Agreement.

SECTION 13. Insurance.

- 13.1 The Vendor shall provide and maintain at all times during the term of this Agreement, without cost or expense to the County, such commercial (occurrence form) or comprehensive general liability, workers compensation, professional liability, and other insurance policies as detailed in Exhibit "C". The policy limits required are to be considered minimum amounts.
- 13.2 The Vendor shall provide to the County a Certificate of Insurance for all policies of insurance and renewals thereof in a form acceptable to the County. Said certificates shall provide that the Nassau County Board of County Commissioners is an additional insured, and that the County shall be notified in writing of any reduction, cancellation or substantial change of policy or policies at least thirty (30) days prior to the effective date of said action with the exception of ten (10) days for non-payment. All insurance policies shall be issued by responsible companies who are acceptable to the County and licensed and authorized under the laws of the State of Florida.

SECTION 14. Independent Vendor Status.

14.1 The Vendor shall perform the services under this Agreement as an independent contractor and nothing contained herein shall be construed to be inconsistent with this relationship or status. Nothing in this Agreement shall be interpreted or construed to constitute

the Vendor or any of its agents or employees to be an agent, employee or representative of the County.

14.2 The Vendor and the County agree that during the term of this Agreement: (a) the Vendor has the right to perform services for others; (b) the Vendor has the right to perform the services required by this Agreement; and (c) the Vendor has the right to hire assistants as subcontractors, or to use employees to provide the services required by this Agreement.

SECTION 15. Taxes, Liens, Licenses and Permits.

- 15.1 The Vendor recognizes that the County, by virtue of its sovereignty, is not required to pay any taxes on the services or goods purchased under the terms of this Agreement. As such, the Vendor shall refrain from including taxes in any billing. The Vendor is placed on notice that this exemption generally does not apply to nongovernmental entities, contractors, or subcontractors. Any questions regarding this tax exemption shall be addressed to the County Manager.
- 15.2 The Vendor shall secure and maintain all licenses and permits required to perform the services under this Agreement and to pay any and all applicable sales or use tax, or any other tax or assessment which shall be imposed or assessed by any and all governmental authorities, required under this Agreement, and to meet all federal, state, county and municipal laws, ordinances, policies and rules.
- 15.3 The Vendor acknowledges that property being improved that is titled to the County, shall not be subject to a lien of any kind for any reason. The Vendor shall include notice of such exemptions in any subcontracts and purchase orders issued under this Agreement.

SECTION 16. Assignment.

16.1 The Vendor shall not assign, sublet, convey or transfer its interest in this Agreement without the prior written consent of the County.

SECTION 17. Compliance with Laws.

17.1 The Vendor agrees to comply with all applicable federal, state and local laws, rules and regulations during the term of this Agreement.

SECTION 18. Governing Law and Venue.

18.1 This Agreement shall be interpreted and construed in accordance with the laws of the Statue of Florida with Venue for any action brought in Nassau County, Florida.

SECTION 19. Severability.

Contract Tracking No. CM3963

19.1 If any section, subsection, sentence, clause, phrase, or portion of this Agreement is,

for any reason, held invalid, unconstitutional, or unenforceable by any Court of Competent

Jurisdiction, such portion shall be deemed as a separate, distinct, and independent provision, and

such holding shall not affect the validity of the remaining portions thereof.

SECTION 20. ANTI-HUMAN TRAFFICKING

20.1 In accordance with Section 787.06, Florida Statutes, the Vendor shall provide the

County an affidavit, on a form approved by the County, signed by an officer or representative of

the Vendor under penalty of perjury attesting that the Vendor does not use coercion for labor or

services as defined in Section 787.06, Florida Statutes.

SECTION 21. FOREIGN ENTITIES OF CONCERN

21.1 In accordance with Section 287.138, Florida Statutes, the Vendor shall provide the

County an affidavit, on a form approved by the County, signed by an officer or representative of

the Vendor under penalty of perjury attesting that the Vendor will comply with all requirements

of Section 287.138, Florida Statutes.

IN WITNESS WHEREOF, the parties have executed this Agreement which shall be

deemed an original on the day and year last written below.

[The remainder of this page left intentionally blank.]

BOARD OF COUNTY COMMISSIONERS NASSAU COUNTY, FLORIDA

By: A.M. "Hupp" Huppmann

Its: Chairman

Date: <u>9/8/2025</u>

Attest as to authenticity of the

Chair's signature:

Mitch/L. Keiter
Its: Ex-Officio Clerk

Approved as to form and legality by the Nassau County Attorney

Denise C. May, Esq., BCS

DENISE C. MAY

BOZARD FORD CO.

By: Franklin M Lacey

Its: <u>Title Treasurer</u>

Date: ___8/11/2025



Jeff Young
JYoung@bozard.com
Bozard Ford Company
540 Outlet Mall Boulevard
St. Augustine, Florida 32084

RE: 2024-005 Assorted Vehicle Procurement

Dear Jeff Young:

Thank you for responding to the above-referenced bid. The bids have been evaluated and an award has been made to your company. The published solicitation tabulation sheet is available at TeamHCSO.com, and enclosed for your convenience.

There is a 72-hour dispute period as described in Part A, Paragraph 23 of the solicitation.

If you have any questions, please direct them to Marianne Theen, MTheen@TeamHCSO.com, Purchasing@HCSO.Tampa.FL.US or at facsimile number (813) 242-1826.

Sincerely,

William V. Spinelli, CPA Chief Financial Officer

WVS/[mt]

Enclosure



PROTECTING, LEADING & UNITING SINCE 1893

FLORIDA SHERIFFS ASSOCIATION

2617 Mahan Drive Tallahassee, Florida 32308 **p:** (850) 877-2165 **f:** (850) 878-8665 **flsheriffs.org f № © ■**

Host Sheriff Procurement – Hillsborough County Sheriff's Office HCS-AVP1.0: Assorted Vehicle Procurement

Awarded: October 28, 2024 Effective Through: October 27, 2028 (Initial Term)

The Hillsborough County Sheriff's Office competitively procures the Host Sheriff Procurement Contracts in accordance with Chapter 30 and Chapter 163, Florida Statutes, and the best practices articulated in Chapter 287, Florida Statutes. Resulting contracts are available to all eligible purchasers identified by Rule 60A-1.001, Florida Administrative Code, and state and local government agencies nationwide. The HCSO Master Agreement is available on FSA's website at www.flsheriffs.org/purchasingprogram/.

Awarded Vendors:

Alligator Alley Harley Davidson

o Website: www.alligatoralleyharley.com

o Contact: Stephen Otton 954-414-4135 stepheno@alligatoralleyharley.com

ext. 3118

Bozard Ford

o Website: www.bozardford.com

o Contact: Jeff Young 904-824-1641 jyoung@bozard.com

Carl Black of Orlando

o Website: www.carlblackoforlando.com

o Contact: Edgar Massoni 305-781-3661 emassoni@carlblack.com

Crown Buick GMC

Crown Kia

Crown Nissan

Crown Eurocars

o Website: <u>www.crowncars.com</u>

o Contact: Seth Edelman 727-939-6606 - desk sedelman@crowncars.com

303-906-0444 - cell

Crown Dublin (Crown Chrysler Jeep Dodge Ram)

o Website: www.crowncars.com

o Contacts: Tim Duffey 614-761-2360 tduffey@crowncars.com

Seth Edelman 727-939-6606 - desk sedelman@crowncars.com

303-906-0444 - cell

Duval Ford

o Website: www.duvalford.com

o Contact: Jeff Eason 904-388-2144 jeff.eason@duvalmotor.com

Ferman Buick Pontiac GMC

Ferman Chrysler Jeep Dodge Ram

o Website: www.fermanauto.com

o Contact: Luke Miller 813-929-2400 Imiller@ferman.com

Ferman Chevrolet

o Website: www.fermanauto.com

o Contact: Sandy MacDonald 813-929-2400 smacdonald@ferman.com

Ferman Ford of Countryside

o Website: <u>www.fermanfordclearwater.com</u>

o Contact: Jason Bray 727-797-2277 jason.bray@ferman.com

New Smyrna Beach Chevrolet

o Website: www.newsmyrnachevy.com

o Contact: Thomas Mahoney 631-651-1838 tm@amvetworks.com

Stingray Chevrolet

o Website: <u>www.stingraychevrolet.com</u>

o Contact: Peter Popiel 813-359-5016 magicpeterfleet@gmail.com

Village Cadillac Toyota

o Website: www.villagecadillac.com and www.villagetoyota.com

o Contact: Pam Mills 352-621-7116 pmills@dimmitt.com

Volcanic Partners

o Website: www.volcanicbikes.com

o Contact: Christopher Snere 509-427-8623 info@volcanicbikes.com

Covered Services and Products:

 Assorted vehicles for immediate purchase from dealer inventory, at contracted discount off MSRP/window sticker price

- Administrative Sedans Chevrolet, Dodge, Ford, Kia, Nissan, Toyota
- o Cab and Chassis Trucks 4x2 Chevrolet, Ford, GMC, Mercedes-Benz
- Cab and Chassis Trucks 4x4 Chevrolet, Ford, GMC
- Cargo and Passenger Vans Chevrolet, Chrysler, Ford, GMC, Mercedes-Benz, Ram, Toyota
- Electric and Plug-In Hybrid Vehicles BrightDrop/GM, Chevrolet, Chrysler, Ford, Nissan
- Electric Bikes and Transports Volcanic

- Motorcycles Harley Davidson (Pursuit-Rated)
- o Pickup Trucks 4x2 Chevrolet, Ford, GMC, Ram, Toyota
- o Pickup Trucks 4x4 Chevrolet, Ford, GMC, Toyota
- Utility and Hybrid Vehicles 4x2 Chevrolet, Dodge, Ford, GMC, Kia, Nissan, Toyota
- Utility and Hybrid Vehicles 4x4/AWD Chevrolet, Dodge, Ford, GMC, Kia, Nissan, Toyota

HCSO Tabulation Sheet

HCSO Tabuation Sheet - Pricing Details

HCSO ITB Document

HCSO Vendor Award Letters:

- Alligator Alley
- Bozard Ford
- Carl Black of Orlando
- Crown Buick GMC
- Crown Kia
- Crown Nissan
- Crown Dublin
- Crown Eurocars
- Duval Ford
- Ferman Buick GMC
- Ferman CJDR
- Ferman Chevrolet
- Ferman Ford
- New Smyrna Beach Chevrolet
- Stingray Chevrolet
- Village Cadillac Toyota
- Volcanic Bikes

Special thanks to the lead agency, Hillsborough County Sheriff's Office, for your commitment to further the mission of the Florida Sheriffs Association through your partnership.



Hillsborough County Sheriff's Office 2024-005 Assorted Vehicle Procurement

Appendix IV Pricing Sheet Alligator Alley Harley-Davidson

Item Group	Item Make	Discounted Price
Administrative Sedans	Chevrolet	2 1500 4110 4 1 1 1 1 1 1
Administrative Sedans Administrative Sedans	Dodge	
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans Cargo & Passenger Vans		
Cargo & Passenger Vans Cargo & Passenger Vans	Chrysler Ford	
	GMC	
Cargo & Passenger Vans Cargo & Passenger Vans		
8	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	MCDD ' ' '111 C 1'
Motorcycles	Harley Davidson	MSRP pricing unavailable for police motors
Motorcycles – Pursuit Rated	Harley Davidson Road King Harley Davidson Electra Glide	\$18,400.00
Motorcycles – Pursuit Rated		\$19,400.00
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	\$19,975.00
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	

Appendix IV Pricing Sheet Alligator Alley Harley-Davidson

	<u> </u>
Utility and Hybrid Vehicles 4X4 & AWD	Ford
Utility and Hybrid Vehicles 4X4 & AWD	GMC
Utility and Hybrid Vehicles 4X4 & AWD	Kia
Utility and Hybrid Vehicles 4X4 & AWD	Nissan
Utility and Hybrid Vehicles 4X4 & AWD	Toyota
Utility Task Vehicles	Bobcat
Utility Task Vehicles	CanAm
Utility Task Vehicles	Honda
Utility Task Vehicles	John Deere
Utility Task Vehicles	Kawasaki
Utility Task Vehicles	Kubota
Utility Task Vehicles	Polaris
Utility Task Vehicles	Suzuki
Utility Task Vehicles	Yamaha
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discounted Price	
Pursuit Rated Vehicles	Harley-Davidson Pan America	\$22,499.00	

Exceptions:

• There is no MSRP price for police motorcycles from Harley-Davidson

Appendix IV Pricing Sheet **Bozard Ford Company**

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1.01%
Cab and Chassis Trucks 4X2	GMC	1.0170
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	Ford	1.01%
Cab and Chassis Trucks 4X4	GMC	1.0170
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	+
<u> </u>	Ford	1.01%
Cargo & Passenger Vans Cargo & Passenger Vans	GMC	1.01%
	Mercedes-Benz	
Cargo & Passenger Vans		
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	1.040/
Electric & Plug-In Hybrid	Ford	1.01%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	1.01%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks AVA	Silo rioles	
Pickup Trucks 4X4	Ford	1.01%
Ріскир ттиско тал	CMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1.01%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Bozard Ford Company 3 of 35

Appendix IV Pricing Sheet **Bozard Ford Company**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	1.01%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	
Ti-		•

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Make	Discount off MSRP
	Item Make

Exceptions:

• None listed

Bozard Ford Company 4 of 35

Appendix IV Pricing Sheet Carl Black of Orlando, LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	6.1%
Administrative Sedans Administrative Sedans	Dodge	0.170
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	11.5%
Cab and Chassis Trucks 4X2	Ford	11.570
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	GMC	10.0%
Cab and Chassis Trucks 4X4	Chevrolet	11.0%
Cab and Chassis Trucks 4X4	Ford	11.070
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	GMC	10.0%
	Chevrolet	9.0%
Cargo & Passenger Vans		9.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford GMC	0.00/
Cargo & Passenger Vans		9.0%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	1.00/
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	-
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	7 00/
Pickup Trucks 4X2	Chevrolet	7.0%
Pickup Trucks 4X2	Ford	7 00/
Pickup Trucks 4X2	GMC	7.0%
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	0.007
Pickup Trucks 4X4	Chevrolet	8.9%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	8.9%
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	5.5%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Appendix IV Pricing Sheet Carl Black of Orlando, LLC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	5.5%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• None listed

Appendix IV Pricing Sheet Crown Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount off Mish
Administrative Sedans Administrative Sedans	Dodge	
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans		
All Terrain Vehicle	Toyota	
All Terrain Vehicle All Terrain Vehicle	CanAm	
All Terrain Vehicle All Terrain Vehicle	Honda	
	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2 #TXL26	GMC Terrain SLE FWD	3.59%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Control und Tryonia vonicios 7/12	110,000	1

Crown Buick GMC 7 of 35

Hillsborough County Sheriff's Office

Appendix IV Pricing Sheet Crown Buick GMC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC Acadia Elevation	1.79%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility and Hybrid Vehicles 4X2	GMC Acadia Elevation FWD	2.27%
Utility and Hybrid Vehicles 4X2	GMC Yukon SLE 2WD	3.08%
Utility and Hybrid Vehiclex 4X4	GMC Terrain SLE AWD	3.96%
Utility and Hybrid Vehiclex 4X4	GMC Yukon SLE 4WD	3.08%

Exceptions:

• None listed

Crown Buick GMC 8 of 35

Appendix IV Pricing Sheet Crown Dublin

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
		+
Cargo & Passenger Vans	Chevrolet	5.510/
Cargo & Passenger Vans	Chrysler Pacifica Select, 2025, #RUCH53	5.51%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	g 7 : 11 0 m 1
Cargo & Passenger Vans	Ram	See Exceptions Also Offered
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler Pacifica PHEV Select, 2025, #RUET53	3.76%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram 1500, Crew, 5'7" Box, 2025, #DTIL98	15.19%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram 1500, Quad, 6'4" Box, 2025, #DT6L41	16.19%
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge Durango GT RWD, #WDDH75	9.97%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	1
J J :		

Crown Dublin 9 of 35

Appendix IV Pricing Sheet Crown Dublin

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Make	Discount off MSRP
Ram 3500 60' C/A Reg 6.4L V8 Auto, #DD3L63	6.05%
Ram 4500 60' C/A Reg 6.4L V8 Auto, #DP4L63	6.14%
Ram 5500 60' C/A Reg 6.4L V8 Auto, #DP5L63	6.13%
Ram ProMaster 1500 Low 118', #VF1L11	11.56%
Ram ProMaster 1500 Low 136', #VF1L12	11.34%
Ram ProMaster 1500 High 136', #VF1L13	11.28%
Ram ProMaster 2500 High 136', #VF2L13	11.16%
Ram ProMaster 2500 High 159', #VF2L16	11.12%
Ram ProMaster 3500 High 136', #VF3L13	9.22%
Ram ProMaster 3500 Low 136', #VF3L12	11.16%
Ram ProMaster 3500 Super High 159', #VF3L19	10.84%
Ram ProMaster 3500 High 159' WB, #VF3L16	11.05%
Ram ProMaster 3500 EV SHR 159' WB EXT, #VFLL5	5911.65%
Ram 1500 Quad 6'4" Box 3.0L I6 Twin-Turbo Diesel	
2025, 2WD, #DT1L41	12.42%
Ram 2500 Reg 8' Bed 6.4L Gas, 2WD, #DJ2L62	3.79%
Ram 2500 Reg 8' Bed 6.4L Gas, 4WD, #DJ7L62	2.57%
Ram 3500 Reg 8' Bed 6.4L V8, 4WD, #D28L62	5.51%
	Ram 3500 60' C/A Reg 6.4L V8 Auto, #DD3L63 Ram 4500 60' C/A Reg 6.4L V8 Auto, #DP4L63 Ram 5500 60' C/A Reg 6.4L V8 Auto, #DP5L63 Ram ProMaster 1500 Low 118', #VF1L11 Ram ProMaster 1500 High 136', #VF1L12 Ram ProMaster 2500 High 136', #VF2L13 Ram ProMaster 2500 High 159', #VF2L16 Ram ProMaster 3500 High 159', #VF3L13 Ram ProMaster 3500 Low 136', #VF3L13 Ram ProMaster 3500 Low 136', #VF3L13 Ram ProMaster 3500 Low 136', #VF3L16 Ram ProMaster 3500 Super High 159', #VF3L19 Ram ProMaster 3500 EV SHR 159' WB, #VF3L16 Ram ProMaster 3500 EV SHR 159' WB EXT, #VFLL5 Ram 1500 Quad 6'4" Box 3.0L I6 Twin-Turbo Diesel 2025, 2WD, #DT1L41 Ram 2500 Reg 8' Bed 6.4L Gas, 2WD, #DJ2L62

Exceptions:

• None listed

Crown Dublin 10 of 35

Appendix IV Pricing Sheet <u>Crown Eurocars</u>

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	See Exceptions Also Offered
Cargo & Passenger Vans	Ram	•
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	

Crown Eurocars 11 of 35

Appendix IV Pricing Sheet <u>Crown Eurocars</u>

Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
	Mercedes Sprinter 3500XD 170' HO Diesel 2WD	
Cab & Chassis Trucks 4X2	2024 #MXCC7H	9.32%
	Mercedes Sprinter 2500 High Roof Diesel 170'	
Cargo & Passenger Vans	2024, #M2CA7S	9.22%
	Mercedes Sprinter 2500 High Roof HO Diesel 170'	
Cargo & Passenger Vans	2024, #M2CA7H	9.08%
	Mercedes Sprinter 2500 High Roof 144'	
Cargo & Passenger Vans	2024, #M2CA4S	10.16%
	Mercedes Sprinter 2500 Low Roof HO Diesel 144'	
Cargo & Passenger Vans	2025, #M2CA4H	9.62%
	Mercedes Sprinter 2500 High Roof HO Diesel 144'	
Cargo & Passenger Vans	2024, #M2CA4H	8.70%
	Mercedes Sprinter 2500 Low Roof Diesel 144'	
Cargo & Passenger Vans	2025, #M2CA4S	9.36%

Exceptions:

• None listed

Crown Eurocars 12 of 35

Appendix IV Pricing Sheet Crown Kia

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia K5 LX5 FWD, 2025, #L4232	1.28%
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia Sportage EX FWD, 2025, #42242	2.94%
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	

Crown Kia 13 of 35

Appendix IV Pricing Sheet Crown Kia

Utility and Hybrid Vehicles 4X4 & AWD #42422	Kia Sportage LX AWD, #42422	2.95%
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	
_		

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Kia K4 LXS, 2025, #23422	1.35%
Utility & Hybrid Vehicles 4X2	Kia Sorento, 2025, #73232	3.41%
Utility & Hybrid Vehicles 4X2	Kia Telluride S V6, #J4232	1.51%
Utility & Hybrid Vehicles 4X2	Kia Seltos S, 2025, #K2232	1.34%

Exceptions:

• None listed

Crown Kia 14 of 35

Appendix IV Pricing Sheet <u>Crown Nissan</u>

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan Altima 2.5 S FWD, #13114	10.87%
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan Leaf SV Plus, 215 Range EV	7.22%
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
I		
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2 Pickup Trucks 4X2		
	GMC	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4	GMC Ram	
Pickup Trucks 4X2 Pickup Trucks 4X2	GMC Ram Toyota	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4	GMC Ram Toyota Chevrolet	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Pickup Trucks 4X4	GMC Ram Toyota Chevrolet Ford	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Pickup Trucks 4X4 Pickup Trucks 4X4 Pickup Trucks 4X4	GMC Ram Toyota Chevrolet Ford GMC	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4	GMC Ram Toyota Chevrolet Ford GMC Ram	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford	
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X4 & AWD	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X4 & AWD Utility and Hybrid Vehicles 4X4 & AWD	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X4 Utility and Hybrid Vehicles 4X4 & AWD Utility and Hybrid Vehicles 4X4 & AWD Utility and Hybrid Vehicles 4X4 & AWD	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge Ford Ford Ford Chevrolet Dodge Ford Ford Ford Ford Ford Ford Ford Ford	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X4 & AWD	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge Ford GMC Kia One Missan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge Ford GMC Chevrolet Dodge Ford GMC	9.42%
Pickup Trucks 4X2 Pickup Trucks 4X4 Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X4 Utility and Hybrid Vehicles 4X4 & AWD	GMC Ram Toyota Chevrolet Ford GMC Ram Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge Ford GMC Kia Nissan Pathfinder S 2WD, #25114 Toyota Chevrolet Dodge Ford GMC Kia	

Crown Nissan 15 of 35

Appendix IV Pricing Sheet <u>Crown Nissan</u>

Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Utility & Hybrid Vehicles 4X2	Nissan Pathfinder SV 2WD, #25314	9.14%
Utility & Hybrid Vehicles 4X2	Nissan Rogue S Gas FWD, #22114	4.06%
Utility & Hybrid Vehicles 4X2	Nissan Ariya Engage FWD, 215 Range, #24314	6.99%
Utility & Hybrid Vehicles 4X2	Nissan Ariya FWD, 280-290 Range, #24514	5.97%
Utility & Hybrid Vehicles 4X4	Nissan Pathfinder SV 4WD, #25214	9.02%
Utility & Hybrid Vehicles 4X4	Nissan Ariya Evolve AWD, 260 Range, #24614	5.50%

Exceptions:

• None listed

Crown Nissan 16 of 35

Appendix IV Pricing Sheet **Duval Ford, LLC**

Item Group	Item Make	Discount off MSRP
		Discount off MISRP
Administrative Sedans	Chevrolet	
Administrative Sedans	Dodge	10/
Administrative Sedans	Ford	1%
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	1%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	1%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	1%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	1%
Electric & Plug-In Hybrid	Nissan	170
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	+
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	+
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
	·	
Pickup Trucks 4X2	Chevrolet	10/
Pickup Trucks 4X2	Ford	1%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	10.6
Pickup Trucks 4X4	Ford	1%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	1%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Duval Ford, LLC 17 of 35

Appendix IV Pricing Sheet **Duval Ford, LLC**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	1%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	
		•

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
_		

Duval Ford, LLC 18 of 35

Appendix IV Pricing Sheet <u>Duval Ford, LLC</u>

Exceptions:

- 1. Duval Ford's bid is for STOCK vehicles per definition: [Part C, paragraph one and two] resulting from cancelled orders within its Governmental Dealership, ordering Code F24081. Any RETAIL allocated STOCK vehicles, designated by Ford Motor Company's order type "2" designation will be subject to availability. Availability is determined as: RETAIL vehicles without pending quotes, finance application, or special order commitment by a retail or commercial customer, as evidenced within the retail dealership (24200) dealer-management-software-system. Retail vehicles may appear to be available via website lookup but dealer has the final determination of what is Stock vs. Committed.
- 2. Ford Motor Company currently does not have a "stocking" program as of this time for the Governmental purchaser. Ford Motor Company has indicated that allocation is being reviewed for the Police Vehicle Specifications.
- 3. Dealer cannot obligate an IN STOCK vehicle without evidence of an agency PURCHASE ORDER. 24 Hour holds with verbal intent to order evidenced by email response to quote will govern.
- 4. Section 18, part C, paragraph one, dealer interprets "dealer changes price" to mean "manufacturer changes price".
- 5. Per page 20, section 12, paragraph 6: MSRP definition applies to the federally required Monroney label, not aftermarket additions, i.e. Service Body trucks. Duval Ford will discount up-fitted vehicles, or dealer adds/packages from the MSRP addendum posted to the vehicle record located next to the OEM Window Sticker.
- 6. Per Page 28, Section E, Duval Ford will make additional concessions for prior model year vehicles but cannot guarantee an additional fixed 2% due to changing OEM concessions per vehicle type. It is impossible to commit before this circumstance presents itself.

Duval Ford, LLC 19 of 35

Appendix IV Pricing Sheet Ferman Buick GMC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount on MISKI
Administrative Sedans Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	GMC	2%
Cab and Chassis Trucks 4X4	Chevrolet	270
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	Ford	+
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	GMC	2%
	Chevrolet	270
Cargo & Passenger Vans		
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford GMC	20/
Cargo & Passenger Vans		2%
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	_
Cargo & Passenger Vans	Toyota Did 100 (C) 100 (1)	_
Electric & Plug-In Hybrid	BrightDrop/General Motors Chevrolet	_
Electric & Plug-In Hybrid		
Electric & Plug-In Hybrid	Chrysler	_
Electric & Plug-In Hybrid	Ford	_
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	_
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	_
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	_
Pickup Trucks 4X2	Chevrolet	_
Pickup Trucks 4X2	Ford	20/
Pickup Trucks 4X2	GMC	2%
Pickup Trucks 4X2	Ram	_
Pickup Trucks 4X2	Toyota Chayrolat	+
Pickup Trucks 4X4	Chevrolet	_
Pickup Trucks 4X4	Ford	20/
Pickup Trucks 4X4	GMC	2%
Pickup Trucks 4X4	Ram	-
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	20/
Utility and Hybrid Vehicles 4X2	GMC	2%
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Ferman Buick GMC 20 of 35

2024-005 Assorted Vehicle Procurement

Appendix IV Pricing Sheet Ferman Buick GMC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	2%
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• None listed

Ferman Buick GMC 21 of 35

Appendix IV Pricing Sheet Ferman Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	2%
Administrative Sedans Administrative Sedans	Dodge	270
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	2%
Cab and Chassis Trucks 4X2	Ford	270
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	2%
		<i>L</i> 70
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford GMC	
Cargo & Passenger Vans	1	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	20/
Electric & Plug-In Hybrid	Chevrolet	2%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated Motorcycles – Pursuit Rated	Harley Davidson Road King	
	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	20/
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	00/
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	20/
Utility and Hybrid Vehicles 4X2	Chevrolet	2%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Ferman Chevrolet 22 of 35

Appendix IV Pricing Sheet Ferman Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	2%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• None listed

Ferman Chevrolet 23 of 35

Appendix IV Pricing Sheet Ferman CJDR of Wesley Chapel

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount off (visit)
Administrative Sedans Administrative Sedans	Dodge	2%
Administrative Sedans Administrative Sedans	Ford	2/0
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	2%
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	2%
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	2%
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	2%
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	2%
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	<u> </u>
Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2 Utility and Hybrid Vehicles 4X2	Toyota	
Othing and Hybrid Vehicles 4AZ	Toyota	

Appendix IV Pricing Sheet Ferman CJDR of Wesley Chapel

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	2%
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Cab & Chassis Trucks 4X2	Ram	2%
Cab & Chassis Trucks 4X4	Ram	2%
Utility & Hybrid Vehicles 4X2	Toon	2%
Junty & Hybrid Venicles 4A2	Jeep	270
Utility & Hybrid Vehicles 4X4	Јеер	2%
	·	
		+

Exceptions:

• None listed

Appendix IV Pricing Sheet Ferman Ford

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount on Miski
Administrative Sedans Administrative Sedans	Dodge	
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans		
All Terrain Vehicle	Toyota CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle All Terrain Vehicle	Suzuki	
All Terrain Vehicle All Terrain Vehicle		
Cab and Chassis Trucks 4X2	Yamaha	
	Chevrolet	00/
Cab and Chassis Trucks 4X2	Ford	8%
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	00/
Cab and Chassis Trucks 4X4	Ford	8%
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	9%
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	4%
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	10%
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	10%
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	9%
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Ferman Ford 26 of 35

Appendix IV Pricing Sheet Ferman Ford

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	6%
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• Ford Raptor Models

Ferman Ford 27 of 35

Appendix IV Pricing Sheet New Smyrna Beach Chevrolet

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount on Marti
Administrative Sedans Administrative Sedans	Dodge	
Administrative Sedans Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Y amana Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	201
Cargo & Passenger Vans	Chevrolet	2%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	2%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	2%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	1%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	
Curry and Tryond vehicles 4A2	Toyota	

Appendix IV Pricing Sheet New Smyrna Beach Chevrolet

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	1%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
•		

Exceptions:

• None listed

Appendix IV Pricing Sheet **Stingray Chevrolet**

Item Group	Item Make Discount off MSRP	
Administrative Sedans	Chevrolet	1.0%
Administrative Sedans	Dodge	11070
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	5.0%
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	5.0%
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	5.0%
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	1.0%
Electric & Plug-In Hybrid	Chevrolet	1.0%
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	
Motorcycles	Harley Davidson	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	3% - 5%
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4	Chevrolet	3% - 5%
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Stingray Chevrolet 30 of 35

Appendix IV Pricing Sheet **Stingray Chevrolet**

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	3.0%
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	3.0%
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	3.0%

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP
Pickup Trucks 4X2	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X2	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X2	Chevrolet Colorado	1.0%
Pickup Trucks 4X4	Chevrolet 1500 Series	3.0%
Pickup Trucks 4X4	Chevrolet 25-3500 Series	5.0%
Pickup Trucks 4X4	Chevrolet Colardo	1.0%
Cutaway Vans	Chevrolet	4.0%
ALL	Chevrolet	1% or half of listed discount above on items subject to periodic OEM restricted allocation

Exceptions:

• None listed

Stingray Chevrolet 31 of 35

Appendix IV Pricing Sheet Village Cadillac Toyota

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	2 1000 4110 111 112121
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans Administrative Sedans	Toyota	\$2,500.00
All Terrain Vehicle	CanAm	\$2,500.00
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X2 Cab and Chassis Trucks 4X4		
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	Chevrolet Ford	
Cab and Chassis Trucks 4X4 Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans		
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	¢1.500.00
Cargo & Passenger Vans	Toyota	\$1,500.00
Electric & Plug-In Hybrid	BrightDrop/General Motors Chevrolet	
Electric & Plug-In Hybrid		
Electric & Plug-In Hybrid	Chrysler Ford	
Electric & Plug-In Hybrid	Nissan	
Electric & Plug-In Hybrid		
Electric Bikes & Transports	Volcanic Harley Davidson	
Motorcycles	3	
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide Harley Davidson Police Road Glide	
Motorcycles – Pursuit Rated	,	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	\$2,000,00
Pickup Trucks 4X2	Toyota	\$3,000.00
Pickup Trucks 4X4	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	62,000,00
Pickup Trucks 4X4	Toyota Chayralet	\$3,000.00
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	62,000,00
Utility and Hybrid Vehicles 4X2	Toyota	\$2,000.00

Village Cadillac Toyota 32 of 35

Appendix IV Pricing Sheet Village Cadillac Toyota

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	\$2,000.00
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• None listed

Village Cadillac Toyota 33 of 35

Appendix IV Pricing Sheet Volcanic Partners LLC

Item Group	Item Make	Discount off MSRP
Administrative Sedans	Chevrolet	Discount on Wiski
Administrative Sedans	Dodge	
Administrative Sedans	Ford	
Administrative Sedans Administrative Sedans	Kia	
Administrative Sedans	Nissan	
Administrative Sedans	Toyota	
All Terrain Vehicle	CanAm	
All Terrain Vehicle	Honda	
All Terrain Vehicle	Polaris	
All Terrain Vehicle	Suzuki	
All Terrain Vehicle	Yamaha	
Cab and Chassis Trucks 4X2	Chevrolet	
Cab and Chassis Trucks 4X2	Ford	
Cab and Chassis Trucks 4X2	GMC	
Cab and Chassis Trucks 4X4	Chevrolet	
Cab and Chassis Trucks 4X4	Ford	
Cab and Chassis Trucks 4X4	GMC	
Cargo & Passenger Vans	Chevrolet	
Cargo & Passenger Vans	Chrysler	
Cargo & Passenger Vans	Ford	
Cargo & Passenger Vans	GMC	
Cargo & Passenger Vans	Mercedes-Benz	
Cargo & Passenger Vans	Ram	
Cargo & Passenger Vans	Toyota	
Electric & Plug-In Hybrid	BrightDrop/General Motors	
Electric & Plug-In Hybrid	Chevrolet	
Electric & Plug-In Hybrid	Chrysler	
Electric & Plug-In Hybrid	Ford	
Electric & Plug-In Hybrid	Nissan	
Electric Bikes & Transports	Volcanic	10%
Motorcycles	Harley Davidson	1070
Motorcycles – Pursuit Rated	Harley Davidson Road King	
Motorcycles – Pursuit Rated	Harley Davidson Electra Glide	
Motorcycles – Pursuit Rated	Harley Davidson Police Road Glide	
Pickup Trucks 4X2	Chevrolet	
Pickup Trucks 4X2	Ford	
Pickup Trucks 4X2	GMC	
Pickup Trucks 4X2	Ram	
Pickup Trucks 4X2	Toyota	
Pickup Trucks 4X4		
1	Chevrolet	
Pickup Trucks 4X4	Ford	
Pickup Trucks 4X4	GMC	
Pickup Trucks 4X4	Ram	
Pickup Trucks 4X4	Toyota	
Utility and Hybrid Vehicles 4X2	Chevrolet	
Utility and Hybrid Vehicles 4X2	Dodge	
Utility and Hybrid Vehicles 4X2	Ford	
Utility and Hybrid Vehicles 4X2	GMC	
Utility and Hybrid Vehicles 4X2	Kia	
Utility and Hybrid Vehicles 4X2	Nissan	
Utility and Hybrid Vehicles 4X2	Toyota	

Volcanic Partners LLC 34 of 35

Appendix IV Pricing Sheet Volcanic Partners LLC

Utility and Hybrid Vehicles 4X4 & AWD	Chevrolet	
Utility and Hybrid Vehicles 4X4 & AWD	Dodge	
Utility and Hybrid Vehicles 4X4 & AWD	Ford	
Utility and Hybrid Vehicles 4X4 & AWD	GMC	
Utility and Hybrid Vehicles 4X4 & AWD	Kia	
Utility and Hybrid Vehicles 4X4 & AWD	Nissan	
Utility and Hybrid Vehicles 4X4 & AWD	Toyota	
Utility Task Vehicles	Bobcat	
Utility Task Vehicles	CanAm	
Utility Task Vehicles	Honda	
Utility Task Vehicles	John Deere	
Utility Task Vehicles	Kawasaki	
Utility Task Vehicles	Kubota	
Utility Task Vehicles	Polaris	
Utility Task Vehicles	Suzuki	
Utility Task Vehicles	Yamaha	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x2 PPV	
Pursuit Rated Vehicles	Chevrolet Silverado 4x4 PPV	
Pursuit Rated Vehicles	Chevrolet Tahoe 4x4 PPV	

The below listed exceptions to the above list are also offered, in stock, for consideration.

Item Group	Item Make	Discount off MSRP

Exceptions:

• None listed

Volcanic Partners LLC 35 of 35



Initial Term

(813) 247-8053 MTHEEN@TEAMHCSO.COM

BID NUMBER: 2024-005	HCSO Supplier SI-301227	HCSO Supplier SI-260041	HCSO Supplier SI-301226	HCSO Supplier SI-301232	HCSO Supplier SI-301229	HCSO Supplier SI-301231	HCSO Supplier SI-301230	HCSO Supplier SI-301228	HCSO Supplier SI-251251
Assorted Vehicle Procurement	TMCAA, Inc DBA	DOZADD FORD	CARL BLACK OF						
Opened: August 11, 2024 Initial Award: 10/28/2024 - 10/27/28	ALLILGATOR ALLEY	BOZARD FORD COMPANY	CARL BLACK OF ORLANDO, LLC	•	Crown Auto Dealerships Inc dba CROWN KIA	CROWN NISSAN	Crown Chrysler Jeep Inc dba CROWN DUBLIN	CROWN FUROCARS INC	DIWAL FORD LLC
Change Order #:	HARLEY DAVIDSON 201 International Pkwy.	540 Outlet Mall Blvd.	11500 E. Colonial Dr.	CROWN BUICK GMC 5237 34th St. N.	6500 US Highway 19	5151 34th St.	6350 Perimeter Loop Road	CROWN EUROCARS, INC 8302 US Highway 19	DUVAL FORD LLC 405 Lane Ave. N.
Renewal 1 EXP:	Sunrise, FL 33325	St. Augustine, FL 32084	Orlando, FL 32817	St. Petersburg, FL 33714	Pinellas Park, FL 3781	St. Petersburg, Florida 33714	Dublin, OH 43017	Pinellas Park, FL 3781	Jacksonville, FL 32254
Renewal 2 EXP:	Sumse, FL 33323	St. Augustine, FL 32004	Offando, FL 32817	5t. 1 etcisouig, 1 L 55/14	Tillelias Tark, I'L 3781	St. 1 etersburg, Piorida 33/14	EIN 311357367	Tillellas Faik, FL 3781	Jacksonvine, I'L 32254
Renewal 3 EXP:	Stephen Otton	Jeff Young	Edgar Massoni	Seth Edelman	Seth Edelman	Seth Edelman	Tim Duffey & Seth Edelman	Seth Edelman	Jeff Eason
ichewai 5 E2XI .	(954) 414-4135 x 3118	(904) 824-1641	(305) 781-3661	(727) 939-6606	(727) 939-6606	(727) 939-6606	(614) 761-2360	(727) 939-6606	(904) 388-2144
Terms: Four (4) Year Initial Award	stepheno@alligatoralleyharley.com	jyoung@bozard.com	emassoni@carlblack.com	sedelman@crowncars.com	sedelman@crowncars.com	sedelman@crowncars.com	Tduffey@CrownCars.com	sedelman@crowncars.com	jeff.eason@duvalmotor.com
Optional: Three (3) 2-Year Renewals	EIN 843235539	EIN 591741580	EIN 204993730	EIN 591235420	EIN 591235420		sedelman@crowncars.com	EIN 592553792	EIN 273646082
HIGHLIGHTED AREA INDICATES AWA		227777	20.20.0000			20.00.00	oddinian(d)orownodro.com		53.5.00
Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Dodge	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
a su Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
Kia Kia	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid
Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
CanAm	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Honda Honda	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Polaris Polaris	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
₹ > Suzuki	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Yamaha	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
S									
Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
S S Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
de L GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
sis 4									
S X Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
S S Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
de C GMC	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
la Li		1							
Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Chrysler	No Bid	Award	No Bid	No Bid	No Bid	No Bid	Award No Pid	No Bid	No Bid
en e	No Bid No Bid	Award No Bid	No Bid Award	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	Award No Bid
Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
고 Bright Drop/General Motors	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
S Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Chysler	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
Ford	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
지 Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid
8 8									
Bike									
Volcanic Volcanic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
L Tr									
ਜ਼ ਕ									
×									
ycle									
Harley Davidson	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Wor									

10.28.24 Page 1 of 4





Initial Term

(813) 247-8053 MTHEEN@TEAMHCSO.COM

BLO MARIER 2014-095 1850 Septes 5-300201	HCSO Supplier SI-251251 DUVAL FORD LLC
Commain A-rows Disposible Command Comm	DUVAL FORD LLC
	DUVAL FORD LLC
Charge Charles 20 Insernational Photy Science 11.0125	De the Ford Elec
Expr: Service EXP: Service Expr: Septen Circa Def Fugure Expr: Septen Circa Def Fugure	405 Lane Ave. N.
Received 2 EVP Supplied Claim 1983-19936 Supplied Claim	Jacksonville, FL 32254
Supplies	34CK30HVIIIC, 1 L 32234
Company Comp	Jeff Eason
Terms: Four (d) Year Institut Award	(904) 388-2144
Common Three (3) 2-Ver Renewals EN 2013/149 EN 201	jeff.eason@duvalmotor.com
	EIN 273646082
Tarky Paristone Road King	EIN 2/3040082
### ### ### ### ### ### ### ### ### ##	
### ### ### ### ### ### ### ### ### ##	
Tarkey Davidson Police Road Clide	No Bid
Chevrolet No Bid	No Bid
Ford	No Bid
Ford	
Composition	No Bid
Ram	Award
Toysta	No Bid
Chevrolet	No Bid
Ford	No Bid
CMC	No Bid
Ram	Award
	No Bid
Chevrolet	No Bid
Dodge No Bid No	No Bid
Ford	No Bid
GMC	No Bid
No Bid N	Award
Nissan No Bid No	No Bid
Toyota No Bid No	No Bid
Chevrolet No Bid	No Bid
PodgeNo BidNo BidNo BidNo BidNo BidFordNo BidNo BidNo BidNo BidNo BidFordNo BidNo BidNo BidNo BidNo BidGMCNo BidNo BidAwardNo BidNo BidNo BidKiaNo BidNo BidNo BidNo BidNo BidNisanNo BidNo BidNo BidNo BidNo Bid	No Bid
Ford No Bid No B	No Bid
GMC No Bid No B	No Bid
GMC No Bid No B	Award
No Bid	No Bid
	No Bid
Floyota No Bid N	No Bid
Task Vehicles Application of the control of the co	No Bid
Lask Vehicles	
Lask Vehic	
Task V	
Tag Tag	
To Charles Anny	17 BH
Chevrolet Tahoe 4x2 PPV No Bid	No Bid
Chevrolet Silverado 4x4 PPV No Bid No	No Bid
Chevrolet Tahoe 4x4 PPV No Bid	No Bid
• Exceptions	See Pricing Matrix
	J
I I I I I I	

10.28.24 Page 2 of 4

(813) 247-8053



MTHEEN@TEAMHCSO.COM



Initial Term

Assor Opene Initial Chang Renew Renew Renew	IUMBER: 2024-005 ted Vehicle Procurement d: August 11, 2024 Award: 10/28/2024 - 10/27/28 e Order #: val 1 EXP: val 2 EXP: val 3 EXP: s: Four (4) Year Initial Award	HCSO Supplier SI-260812 Ferman Motor Car Company dba FERMAN BUICK PONTIAC GMC 24252 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 miller@ferman.com	HCSO Supplier SI-301240 Ferman Motor Car Company dba FERMAN CHRYSLER JEEP DODGE RAM 24314 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 miller@ferman.com	FERMAN CHEVROLET 16414 N. Dale Mabry Hwy. Tampa, FL 33618 Sandy MacDonald (813) 929-2400 smacdonald@ferman.com	FERMAN FORD OF COUNTRYSIDE 24825 U.S. Hwy. 19 N. Clearwater, FL 33763 Jason Bray (727) 797-2277 jason.bray@ferman.com	HCSO Supplier SI-301225 NEW SMYRNA BEACH CHEVROLET 2375 FL-44 New Smyrna Beach, FL 32168 Jordan Kline (386) 427-1313 jkline@newsmyrnachevy.com	HCSO Supplier SI-236031 STINGRAY CHEVROLET, LLC 2002 N. Frontage Rd. Plant City, FL 33563 Peter Popiel (813) 359-5016 magicpeterfleet@gmail.com	VILLAGE CADILLAC TOYOTA 2431 S. Suncoast Blvd. Homosassa, FL 34448 Pam Mills (352) 621-7116 Pmills@dimmitt.com	HCSO Supplier SI-300045 VOLCANIC PARTNERS LLC P.O. Box 526 Boys Town, NE 68010 Christopher Snere (509) 427-8623 info@volcanicbikes.com
	nal: Three (3) 2-Year Renewals	EIN 200207114	EIN 200207114	EIN 842719470	EIN 465639305	EIN 460857658	EIN 263432941	EIN 922637564	EIN 873368993
	LIGHTED AREA INDICATES AWA		21.20020/11.	22.0.2719.170	En. 105057505	EE. 100057650	211.203.1327.11	211.72200750	Enversages
ШОП	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid
iive	Dodge	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
trat	Ford	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
imis Sed2	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
mb S	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
<u> </u>	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
	CanAm	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
ain es	Honda	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
err	Polaris	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Vel Vel	Suzuki	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
₹	Yamaha	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
ø									
hassi 4X2	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
æ <u>–</u>	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
×									
assi X4	Chevrolet	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
Ch ss 4	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
5 & rucl	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Cal		TATTOL	TVO DIG	Tto Bia	TVO BIG	1 to Bit	110 Die	110 BR	THO BIG
	Chevrolet	No Bid	No Bid	Amond	No Bid	Award	Award	No Bid	No Bid
2	Chrysler	No Bid	Award	Award No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
& Van	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
ger ger	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
= =	Mercedes-Benz	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Pas	Ram	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
_	Toyota	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
pi	Bright Drop/General Motors	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
৵ ৄ	Chevrolet	No Bid	No Bid	Award	No Bid	No Bid	Award	No Bid	No Bid
. = =	Chysler	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
요 말	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
딥	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
s s									
Bike oort									
ric] ansj	Volcanic	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award
lect. Tr									
ন্ত্ৰ প্ৰ									
7.0									
'cles									
ıcş	Harley Davidson	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
Moto									
~									

10.28.24 Page 3 of 4





Initial Term

(813) 247-8053 MTHEEN@TEAMHCSO.COM

Assorte Opened Initial A Change Renewa Renewa Terms:	JMBER: 2024-005 ed Vehicle Procurement l: August 11, 2024 ward: 10/28/2024 - 10/27/28 e Order #: al 1 EXP: al 2 EXP: al 3 EXP: cl 5 Four (4) Year Initial Award al: Three (3) 2-Year Renewals	HCSO Supplier SI-260812 Ferman Motor Car Company dba FERMAN BUICK PONTIAC GMC 24252 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 lmiller@ferman.com EIN 200207114	HCSO Supplier SI-301240 Ferman Motor Car Company dba FERMAN CHRYSLER JEEP DODGE RAM 24314 St. Rd. 54 Lutz, FL 33559 Luke Miller (813) 929-2400 miller@ferman.com EIN 200207114	FERMAN CHEVROLET 16414 N. Dale Mabry Hwy. Tampa, FL 33618 Sandy MacDonald (813) 929-2400 smacdonald@ferman.com EIN 842719470	FERMAN FORD OF COUNTRYSIDE 24825 U.S. Hwy. 19 N. Clearwater, FL 33763 Jason Bray (727) 797-2277 jason.bray@ferman.com EIN 465639305	HCSO Supplier SI-301225 NEW SMYRNA BEACH CHEVROLET 2375 FL-44 New Smyrna Beach, FL 32168 Jordan Kline (386) 427-1313 jkline@newsmyrnachevy.com EIN 460857658	STINGRAY CHEVROLET, LLC 2002 N. Frontage Rd. Plant City, FL 33563 Peter Popiel (813) 359-5016 magicpeterfleet@gmail.com EIN 263432941	VILLAGE CADILLAC TOYOTA 2431 S. Suncoast Blvd. Homosassa, FL 34448 Pam Mills (352) 621-7116 Pmills@dimmitt.com EIN 922637564	HCSO Supplier SI-300045 VOLCANIC PARTNERS LLC P.O. Box 526 Boys Town, NE 68010 Christopher Snere (509) 427-8623 info@volcanicbikes.com EIN 873368993
HIGHL	IGHTED AREA INDICATES AWA								
ated F	Harley Davidson Road King	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
~ ~ _	Harley Davidson Electra Glide	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
I is	Harley Davidson Police Road Glide	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
≥ ₫									
3 (Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
~	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
= 4 F	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
.≌ ⊢	Ram	No Bid	Award No Bid	No Bid	No Bid	No Bid No Bid	No Bid	No Bid	No Bid No Bid
	Toyota	No Bid		No Bid	No Bid		No Bid	Award	
☆ ⊢	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
~ ~ –	Ford GMC	No Bid Award	No Bid No Bid	No Bid No Bid	Award No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid
≒ 4 ⊢	Ram	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
າ ⊢	Гоуота	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
(Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
	Dodge	No Bid	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Ford	No Bid	No Bid	No Bid	Award	No Bid	No Bid	No Bid	No Bid
	GMC	Award	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
= < -	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Гоуота	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
_ > _	Chevrolet	No Bid	No Bid	Award	No Bid	Award	Award	No Bid	No Bid
~ _	Dodge Ford	No Bid No Bid	Award No Bid	No Bid No Bid	No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid
2 X 1	GMC	Award	No Bid	No Bid	Award No Bid	No Bid	No Bid	No Bid	No Bid
. 4	Kia	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
	Nissan	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid
ΓĞ	Гоуоtа	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid
Utility Task Vehicles									
~	Chevrolet Tahoe 4x2 PPV Chevrolet Silverado 4x4 PPV	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	No Bid No Bid	Award Award	No Bid No Bid	No Bid No Bid
= = -	Chevrolet Tahoe 4x4 PPV	No Bid	No Bid	No Bid	No Bid	No Bid	Award	No Bid	No Bid
• F	Exceptions				See Pricing Matrix				

10.28.24 Page 4 of 4

Exhibit "B" Vendor's Quote/ Proposal



7/9/2025

Brad Mason Nassau County

Hi Brad

Bozard Ford is pleased to submit the following quote based on contract HCS-AVP1.0

F6L	2025 FORD F600 REG CAB 4X4 CHASSIS DRW	\$61,085.00
Z1/AS	OXFORD WHITE EXTERIOR/GREY VINYL INTERIOR	STD
99T/44G	6.7L POWER STROKE V8 DIESEL/ 10 SPEED AUTO TRANS	\$10,495.00
TD5	245/70R19.5G BSW ALL POSITION	STD
X4L	4.30 RATIO LIMITED SLIP AXLE	NC
153	FRONT LICNESE PLATE BRACKET	NC
51D	SPARE TIRE AND WHEEL DELETE	(\$85.00)
61J	JACK	\$55.00
65Z	40 GAL AFT OF AXLE FUEL TANK	NC
86M	DUAL BATTERY	NC
872	REAR VIEW CAMERA PREP & PREP KIT	\$515.00
96V	XL CHROME PKG	\$325.00
	DESTINATION AND DELIVERY	\$2,095.00
DISCOUNT	1.01% DISCOUNT FROM MSRP PER CONTRACT	(\$750.00)
BODY	BLUE RIDGE 12' CHIPPER BODY, 11 GA SMOOTH STEEL	\$42,104.00
	FLOOR, 3" CHANNEL CROSSMEMBERS ON 16" CENTERS	
	6" CHANNEL LONG BEAMS SET AT 34" WIDE, 66" BULKHEAD	
	NO WINDOW,66" FIXED STEELE SIDES, FULL ROOF, 24"	
	BARN DOORS, LED LIGHTS, UNDERCOATED, POWDER	
	COATED BLACK, PTO HOIST, PTO, HITCH AND PLUG, PINTLE	
	INSERT	

Total \$115,839.00

Sincerely,

Jeff Young
Government Fleet Account Manager

GENERAL INFORMATION AND MINIMUM INSURANCE REQUIREMENTS

COMMERCIAL GENERAL LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Contractor's expense Commercial General Liability insurance coverage (ISO or comparable Occurrence Form) for the life of this Contract. Modified Occurrence or Claims Made forms are not acceptable.

The Limits of this insurance shall not be less than the following limits:

Each Occurrence Limit \$1,000,000
Personal & Advertising Injury Limit \$1,000,000
Products & Completed Operations Aggregate Limit \$2,000,000
General Aggregate Limit (other than Products &

Completed Operations) Applies Per Project \$2,000,000

General liability coverage shall continue to apply to "bodily injury" and to "property damage" occurring after all work on the Site of the covered operations to be performed by or on behalf of the additional insureds has been completed and shall continue after that portion of "your work" out of which the injury or damage arises has been put to its intended use.

WORKERS' COMPENSATION AND EMPLOYER'S LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Contractor's expense Workers' Compensation and Employer's Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits:

<u>Part One</u> – Workers' Compensation Insurance – Unlimited

Statutory Benefits as provided in the Florida Statutes and

<u>Part Two</u> – Employer's Liability Insurance

Bodily Injury By Accident \$500,000 Each Accident
Bodily Injury By Disease \$500,000 Policy Limit
Bodily Injury By Disease \$500,000 Each Employee

AUTOMOBILE LIABILITY INSURANCE

The Vendor/Contractor shall purchase and maintain at the Contractor's expense Automobile Liability insurance coverage for the life of this Contract.

The Limits of this insurance shall not be less than the following limits:

Combined Single Limit – Each Accident \$1,000,000

Covered Automobiles shall include any auto owned or operated by the insured Vendor/Contractor, including autos which are leased, hired, rented or borrowed, including autos owned by their employees which are used in connection with the business of the respective Vendor/Contractor.

UMBRELLA (EXCESS) LIABILITY INSURANCE

The Vendor/Contractors hall purchase and maintain at the Subcontractor's expense Excess Liability (Umbrella Form) insurance coverage for the life of this Subcontract.

The Limits of this insurance shall not be less than the following limits:

Each Occurrence Limit \$2,000,000 Aggregate Limit \$2,000,000

^{*}If leased employees are used, policy must include an Alternate Employer's Endorsement

Exhibit "C" Exposure Category H

Vendor/Contractor shall require each of his Subcontractors to likewise purchase and maintain at their expense Commercial General Liability insurance, Workers' Compensation, Employer's Liability, Auto Liability and Umbrella Liability insurance coverage meeting the same limit and requirements as the Contractors insurance.

Certificates of Insurance and the insurance policies required for this Agreement shall contain -

- Endorsement that coverage afforded under the policies will not be cancelled or allowed to expire until at least thirty (30) days prior written notice has been given to Nassau County Board of County Commissioners.
 - Nassau County Board of County Commissioners must be named as an Additional Insured and endorsed onto the Commercial General Liability (CGL), Auto Liability and Umbrella Liability policy (ies).
 - CGL policy for construction related contracts
 - Additional Insured Endorsement must include Ongoing and Completed
 - CGL policy shall not be endorsed with Contractual Liability Limitation Endorsement or Amendment of Insured Contract Definition
 - CGL policy shall include broad form contractual liability coverage for the Contractors covenants to and indemnification of the Authority under this Contract
- Provision under General Liability, Auto Liability and Workers' Compensation to include a Waiver of Subrogation clause in favor of Nassau County Board of County Commissioners.
- Provision that policies, except Workers' Compensation, are primary and noncontributory.

All Insurers must be authorized to transact insurance business in the State of Florida as provided by Florida Statute 624.09(1) and the most recent Rating Classification/Financial Category of the insurer as published in the latest edition of "Best's Key Rating Guide' (Property-Casualty) must be at least A- or above.

All of the above referenced Insurance coverage is required to remain in force for the duration of this Agreement and for the duration of the warranty period. Accordingly, at the time of submission of final application for payment, Vendor/Contractor shall submit an additional Certificate of Insurance evidencing continuation of such coverage.

If the Vendor/Contractor fails to procure, maintain or pay for the required insurance, Nassau County Board of County Commissioners shall have the right (but not the obligation) to secure same in the name of and for the account of Vendor/Contractor, in which event, Vendor/Contractor shall pay the cost thereof and shall furnish upon demand, all information required to procure such insurance. Nassau County Board of County Commissioners shall have the right to back-charge Vendor/Contractor for the cost of procuring such insurance. The failure of Nassau County Board of County Commissioners to demand certificates of insurance and endorsements evidencing the required insurance or to identify any deficiency in Vendor/Contractors coverage based on the evidence of insurance provided by the Vendor/Contractor shall not be construed as a waiver by Nassau County Board of County Commissioners of Vendor/Contractor's obligation to procure, maintain and pay for required insurance.

The insurance requirements set forth herein shall in no way limit Vendor/Contractors liability arising out of the work performed under the Agreement or related activities. The inclusions, coverage and limits set forth herein are minimum inclusion, coverage and limits. The required minimum policy limits set forth shall not be construed as a limitation of Vendor/Contractor's right under any policy with higher limits, and no policy maintained by the Vendor/Vendor/Contractor shall be construed as limiting the type, quality or quantity of insurance coverage that Vendor/Vendor/Contractor should maintain. Vendor/Vendor/Contractor shall be responsible for determining appropriate inclusions, coverage and limits, which may be in excess of the minimum requirements set forth herein.

If the insurance of any Vendor/Vendor/Contractor or any Sub-Vendor/Vendor/Contractor contains deductible(s), penalty(ies) or self-insured retention(s), the Vendor/Vendor/Contractor or Sub-Vendor/Vendor/Contractor whose insurance contains such provision(s) shall be solely responsible for payment of such deductible(s), penalty(ies) or self-insured retention(s).

The failure of Vendor/Vendor/Contractor to fully and strictly comply at all times with the insurance requirements set forth herein shall be deemed a material breach of the Agreement.